

INSTRUCTIONS: A registrant must furnish as an Exhibit B copies of each written agreement and the terms and conditions of each oral agreement with his foreign principal, including all modifications of such agreements; or, where no contract exists, a full statement of all the circumstances, by reason of which the registrant is acting as an agent of a foreign principal. This form shall be filed in duplicate for each foreign principal named in the registration statement and must be signed by or on behalf of the registrant.

Name of Registrant

H. William Tanaka d/b/a
Tanaka Ritger & Middleton

Name of Foreign Principal

The Japan Pottery Exporters' Association

Check Appropriate Boxes:

1. ☒ The agreement between the registrant and the above-named foreign principal is a formal written contract. If this box is checked, attach two copies of the contract to this exhibit.
2. ☐ There is no formal written contract between the registrant and foreign principal. The agreement with the above-named foreign principal has resulted from an exchange of correspondence. If this box is checked, attach two copies of all pertinent correspondence, including a copy of any initial proposal which has been adopted by reference in such correspondence.
3. ☐ The agreement or understanding between the registrant and foreign principal is the result of neither a formal written contract nor an exchange of correspondence between the parties. If this box is checked, give a complete description below of the terms and conditions of the oral agreement or understanding, its duration, the fees and the expenses, if any, to be received.

4. Describe fully the nature and method of performance of the above indicated agreement or understanding.

To render general counseling services

5. Describe fully the activities the registrant engages in or proposes to engage in on behalf of the above foreign principal.

See Statement No. 4

6. Will the activities on behalf of the above foreign principal include political activities as defined in Section 1(o) of the Act?¹
Yes ☐ No ☒

If yes, describe all such political activities indicating, among other things, the relations, interests or policies to be influenced together with the means to be employed to achieve this purpose.

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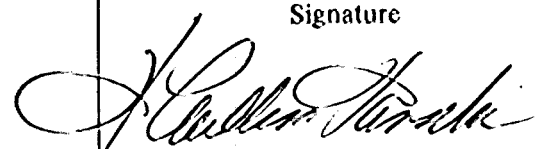
Date of Exhibit B

Name and Title

Signature

July 11, 1989

H. William Tanaka
Attorney



¹ Political activity as defined in Section 1(o) of the Act means the dissemination of political propaganda and any other activity which the person engaging therein believes will, or which he intends to, prevail upon, indoctrinate, convert, induce, persuade, or in any other way influence any agency or official of the Government of the United States or any section of the public within the United States with reference to formulating, adopting, or changing the domestic or foreign policies of the United States or with reference to the political or public interests, policies, or relations of a government of a foreign country or a foreign political party.

DONALD L. E. RITGER
1976-1987

H. WILLIAM TANAKA
B. JENKINS MIDDLETON
PATRICK F. O'LEARY
MICHELE N. TANAKA
ALICE L. MATTICE
JOHN J. KENKEL

*ALSO MEMBER OF MASSACHUSETTS BAR
*ALSO MEMBER OF VIRGINIA BAR
*ALSO MEMBER OF NEW YORK BAR

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POLICY ANALYST
IAN CHRISTOPHER GRAIG, Ph.D.
LEGISLATIVE TRADE ANALYST
KATHLEEN H. HATFIELD
*NOT A MEMBER OF ANY BAR

RETAINER AGREEMENT

BETWEEN

THE JAPAN POTTERY EXPORTERS' ASSOCIATION

AND

H. WILLIAM TANAKA

WHEREAS, The Japan Pottery Exporters' Association of Nagoya, Japan (hereinafter referred to as "JAPEX") desires general counseling services bearing on the exportation and marketing in the U.S. particularly of ceramic tile, earthenware and chinaware tableware, as well as insulators and novelty items, and

WHEREAS, H. William Tanaka, Counselor at Law (hereinafter referred to as "Counsel") desires to render such general counseling services,

NOW, THEREFORE, it is mutually agreed that:

1. JAPEX retains the services of Counsel effective August 1, 1989 through July 31, 1990, subject to the terms and conditions hereinafter provided.

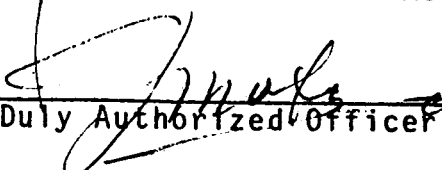
2. Counsel shall be retained by JAPEX at a fee of \$8,500.00 (Eight Thousand Five Hundred Dollars) for the one year period.

3. Nominal out-of-pocket expenses incident to the rendition of general counseling services by Counsel would be included in the aforementioned fee to be paid by JAPEX. However, any extraordinary expenses, such as out-of-town travel, shall be reimbursable over and above the retainer fee, provided that prior approval is obtained by Counsel from JAPEX in advance of such extraordinary expenses.

4. It shall be further understood and agreed that the general counseling services to be rendered shall not include the rendition of any legal services in connection with specific legislative, administrative or judicial proceedings wherein formal representation of JAPEX or its membership is involved.

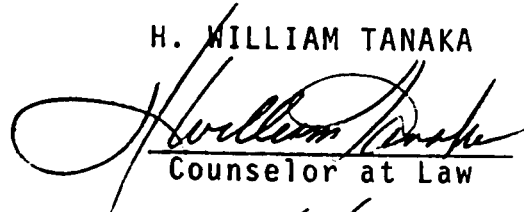
IN WITNESS WHEREOF, the parties have hereunto caused this agreement to be executed by their duly authorized officers on the date below.

JAPAN POTTERY EXPORTERS' ASSOCIATION

By: 
Duly Authorized Officer

Date: _____

H. WILLIAM TANAKA


Counselor at Law

Date: 7/1/89